



Accumulation
Preservation
Transmission

Growing Wealth is not easy.

It's a long and hard journey that often sees unexpected twists and turns.

To navigate the journey and come up a winner, you need the right financial coach by your side, who can be your guide for generations.

Enter Emkay Wealth Management.



A Walkthrough

Emkay Global Financial Services Ltd.



Founded in 1995 with a clear goal of offering sound research-backed financial advice



Emkay has successfully served a wide variety of highly distinguished clientele around the world

Promoters



Krishna Kumar Karwa, Managing Director

▶ Krishna is a distinguished rank holder from the prestigious Institute of Chartered Accountants of India (ICAI). With over three decades of extensive experience, Krishna holds the esteemed position of Promoter and Managing Director at Emkay. His expertise spans across all facets of the Equity Capital Markets, where he plays a pivotal role in overseeing the Research, Asset Management, and Corporate Advisory divisions at Emkay. Notably, Krishna's contributions extend beyond Emkay, as he has served as a director on the Board of West Coast Paper Mills Ltd., further showcasing his dedication to fostering excellence across diverse sectors.



Prakash Kacholia, Managing Director

▶ Prakash is an accomplished Chartered Accountant from the 1987 batch of the prestigious ICAI, boasting over three decades of invaluable experience in the dynamic Capital Market. Prakash's expertise extends beyond the corporate realm; he has made significant contributions as a member of the SEBI Committee on Derivatives. Moreover, his seasoned leadership has played a pivotal role in his directorship on the Boards of Bombay Stock Exchange Limited, Central Depository Services (India) Limited, and BOI Shareholding Limited, a subsidiary of the Bank of India. During his tenure as Director at BSE Limited, he also served as a member of the Audit Committee. He is currently a member of the Advisory Committee of the NSE and serves as a Director on the Board of West Coast Paper Mills Ltd.

- WEALTH -



Leadership



▶ **Dr. Joseph Thomas**, Head of Research - Emkay Wealth

A Masters in Economics and a Ph.D in Management, Dr. Thomas brings to the table a rich experience spanning three decades. His views on the economy, markets, portfolios and financial products are highly appreciated and pursued. He is a visiting faculty at numerous management and professional institutes and has also presented research papers at national and international conferences.

Ashish Ranawade, Head of Products - Emkay Wealth ◀

An alumni of Columbia Business School, a Masters in Management from JBIMS and an Engineer from VJTI, Mumbai, Ashish brings in over 25 years of experience in financial services and investment management. He has been a fund manager for various funds, ranging from private equity, fixed income and hybrid to Equity. As a CIO and Head of PMS and Offshore Funds in his previous stints, he has lead teams and built assets across products. He brings in a rich experience and product knowledge to the team and his process oriented approach and Institutional background are an asset to our Institutional and high net-worth clients.



▶ **Parag Morey**, Head of Sales - Emkay Wealth

A post graduate in Finance from Pune University, Parag holds over 21 years of experience in the financial services industry. He is renowned in the industry for his astute leadership skills and has been extremely successful in building teams during his earlier stints. At Emkay he will be driving the entire sales function of the division and setting out quality standards for various operational areas, implementing quality systems and procedures to facilitate a high quality customer experience.

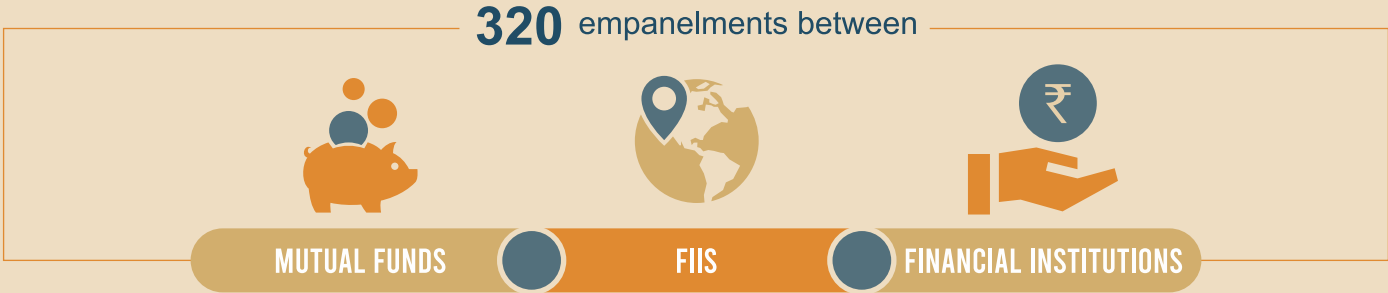
Ashish Todi, Head of Strategy & New Initiatives - Emkay Wealth ◀

With a Masters in Finance & Marketing and several leadership programs from IIM-A & ISB Hyderabad, Ashish comes with over a decade of experience in the Wealth Management space. His core competencies include strategy and alliances, negotiations and relationship management, business development, customer relationship management and customer engagement.



Emkay Wealth - Discover the Edge

Institutional Equity Focus

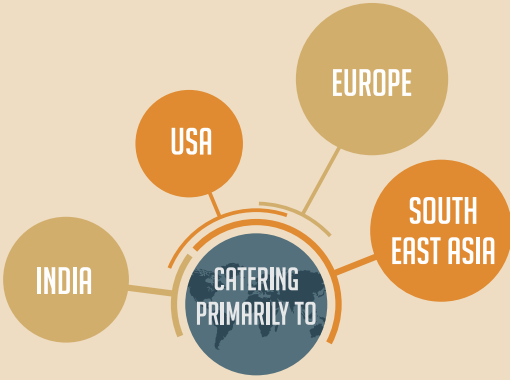
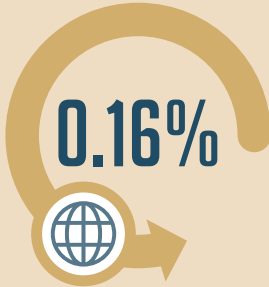


Market Share*

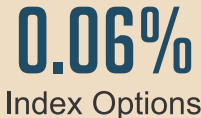
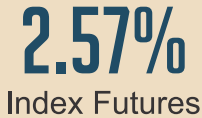
Domestic Mutual Funds



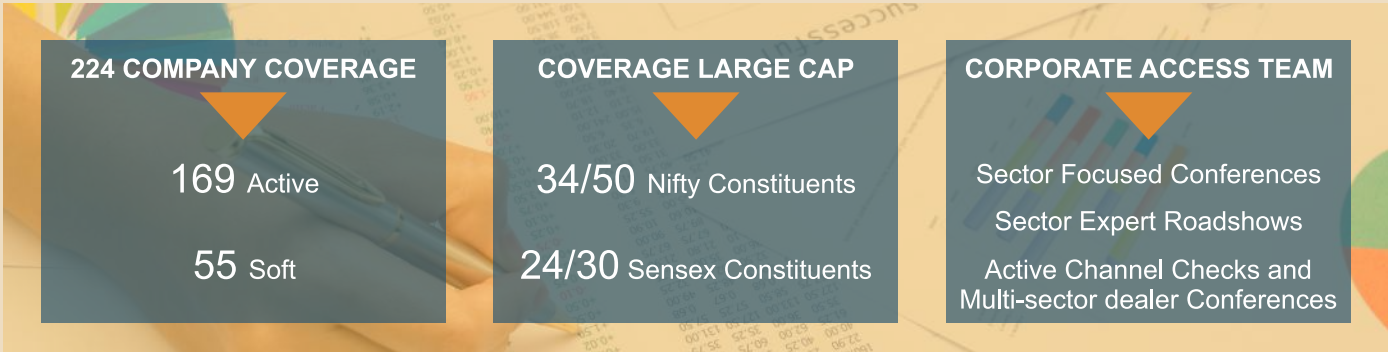
FIIs



Market Share amongst FIIs*



Research Leadership



*as on 30th June 2024

Asset Management Arm

Offers PMS
& AIFs

Research-backed Investments
in Sectors & Companies with
Secular Growth Outlook

Ability to carve
products based on
client requirements

LLP with Azalea Capital: A boutique investment bank, focused on broad set of strategies across Capital Structure of companies in the form of Private Financing, Structured Financing/ Distressed Assets.

Forex Advisory: A dedicated Forex Advisory desk and strong Research enables designing of customized hedging and risk management strategies.

Equity Capital Markets: A SEBI registered Category 1 Merchant Banker, with an experienced team of professionals that come with strong relationships across regulatory and investor space.

Estate & Succession Planning Services: We enable families transition their wealth from one generation to the next.

Recent Awards & Accolades



Asiamoney Brokers Poll is the largest Asia-focused equity services provider poll.

Emkay received the following Individual and Team Rankings

FOR THE YEAR 2023

Best Economist **Madhavi Arora** 1

Best Analyst For Energy **Sabri Hazarika** 1

FOR THE YEAR 2021

Best Analyst for Energy	Rank 1	Best Team for Energy	Rank 2
Best Analyst for Media	Rank 2	Best Team for Media	Rank 2
Best Analyst for Telecommunication Services	Rank 4	Best Team for Telecommunication Services	Rank 6
Best Analyst for Automobiles & Components	Rank 5	Best Team for Consumer Discretionary	Rank 6
Best Analyst for Consumer Discretionary	Rank 6	Best Team for Automobiles & Components	Rank 7



MCX AWARDS 2024 Leading Member
Participating in Energy



Azalea Capital Partners won the
'Best Sustainable Finance Deal 2023'
Award by the FinanceAsia Achievement
Awards for South Asia



Best Technology Team (Wealth Management) at
the 2nd Annual NBFC and FinTech Excellence
Awards 2023 by Quantic Business Media



Best Research in the **Commodity** Segment
for 2022, by MCX



Emkay Investment Managers Ltd.
bagged the award for the
'**Most Innovative Company of the year** (BFSI)'
at the National Feather Awards, 2022



Best post COVID AIF across all categories
absolute - **Emkay Emerging stars Fund**
(Returns 6 Months) by PMS AIF WORLD

Emkay | WEALTH
MANAGEMENT

Paragon Centre, B 13-15, First Floor, B Wing, Pandurang Budhkar Marg,
Opp. Birla Centurion, Worli, Mumbai - 400 013.

Tel +91 22 6617 5400 | email: info@emkaywealth.com | www.emkaywealth.com

Registered & Corporate Office

The Ruby, 7th Floor, Senapati Bapat Marg, Dadar (West) Mumbai - 400 028.

Tel +91 22 6612 1212 | Fax +91 22 6612 1299 | www.emkayglobal.com